

LMAC CASE STUDY



SANFORD LIMITED

SALMON COLD CHAIN & PROCESSING IMPROVEMENTS



AT A GLANCE

- Clear vision for the future
- Processing yield and throughput improvements of \$590,000 per annum
- Full salmon cold chain value stream review leading to additional cost savings of \$271,000 per annum
- 50% reduction in 2nd grade product – maximising production of premium grade fillets

CAPABILITIES DEPLOYED

- Programme management framework
- Tiered KPI design and deployment
- Short interval management
- Daily operations reviews
- Problem to root cause countermeasure
- Full cold chain, value stream review (farm to dispatch)
- FIFO in practice
- VA / NVA analysis
- Standardised work
- Continuous improvement idea generation and progression

“From the moment they arrived on site, the LMAC team built strong working relationships with our people. They have coached and guided us through the tools, techniques and behaviours that sit behind operating a world class production facility.

Working with LMAC is proving to be a very exciting process that has pulled the management teams of our two processing plants together to support a more cohesive approach to business. It is also drawing all of our people out of their comfort zones to give them more confidence to challenge themselves and their processes.

We are really starting to feel a tangible culture for Continuous Improvement developing and becoming embedded across our sites, driven by the challenging but collaborative approach of the LMAC team. This true engagement with our people is one of the key reasons that the real business gains are being released so quickly”

Tommy Foggo – Branch Manager

