

LMAC CASE STUDY

BARKER FRUIT PROCESSORS



AT A GLANCE

- 27% lift in profit after 6 months
- 40% lift in capacity
- Significant improvement in all KPI's (Yield, DIFOT, Safety, Quality, Cost)
- High levels of staff engagement

CAPABILITIES DEPLOYED

- Top level vision into strategy deployment
- Change management strategy build and deployment
- Organisation structure design
- Tiered KPI introduction and alignment
- Agile principles
- Short interval management

"In my view, most organisations embark on lean journeys by adopting various tools. We certainly did that... and we got some wins too, quite big ones in fact. But I was worried that our journey was taking too long and that it relied on outside consultants to keep helping. I realised that to create lasting change that would drive our competitive advantage, we needed to internalise powerful concepts within our business and to establish a foundation for something broader than just Lean tools.

Establishing an all of business approach we are now embarking on a very different journey with LMAC. One that is not just skin deep... one that is not just focused on tools, but rather on a transformation process that goes to the heart of our business, making lasting changes to the way we measure, the way we communicate, the way we reward teams, the way we think and the way we behave.

Justin Riley , CEO Barkers Fruit Processors